

Opening for Business Development Manager Role at **BOB Capital as Off Roll Employee**

Zone	State	City	BDM Required	TL Required
West Zone	Gujrat	Ahmadabad	6	
West Zone		Bhuj	3	
West Zone		Surat	3	1
West Zone		Vapi	1	
West Zone		Valsad	1	
West Zone		Rajkot	2	
West Zone		Indore	2	
West Zone		Devash-MP	1	
West Zone		Gwalior	1	
West Zone	Maharashtra	Western-Mumbai	6	
West Zone		Central - Mumbai	6	
West Zone		Pune	6	1
West Zone		Harbour	6	
South & East Zone	Telangana	Hyderabad	6	1
South & East Zone	West Bengal	Kolkata	5	
South & East Zone	Odisha	Bhubaneswar	1	
South & East Zone	Jharkhand	Ranchi/Jamshedpur	3/2	
South & East Zone	Tamil Nadu	Coimbatore	1	
South & East Zone	Tamil Nadu	Chennai	1	
South & East Zone	Kerala	Kochi	1	
South & East Zone	Kerala	Thrissur / Trivandrum	2	
North Zone	Rajasthan	Jaipur	2	1
North Zone		Jodhpur	2	
North Zone		Bhilwara	1	
North Zone		Bikaner	1	
North Zone		Banaras	3	1
North Zone		Banswara	1	
North Zone	Delhi	West Delhi	4	
North Zone		Gurgaon/Faridabad	3/2	1
North Zone		Ghaziabad	2	
North Zone		South Delhi	2	
North Zone		East Delhi	1	
North Zone		North Delhi	3	
North Zone		Noida	2	
North Zone		Dehradun	1	
North Zone	Lucknow	Lucknow	1	1
North Zone		Agra/Bareilly/Meerut	6	

**Role Description:**

This is a full-time, on-site role for Business Development Manager (Off Roll) for promoting and opening of Demat & Trading (2-in-1) account. The BDM is responsible for selling products, New Client Acquisition, maintaining Client and Bank relationships, and meeting sales target.

**Qualifications:**

- Minimum Graduations / 12<sup>th</sup> Pass with 6 months experience in Capital Market with preference in opening of Demat & Trading account and Selling Broking Products.
- Sales & Marketing skills.
- Customer Relationship Management skills.
- Excellent communications skills.

Applications should be submitted on our email '[careers@bobcaps.in](mailto:careers@bobcaps.in)'. Please mention "Application for the post of Business Development Manager (Off Roll)" in the subject. Applications with any other subject will not be accepted.

**Candidates with the requisite experience mentioned above should only apply.**